

## **future with Bitso Business** EDITION #1 This edition takes you on an exciting journey through the trends and

Welcome to the financial

not only adapt but lead the way in an ever-evolving financial

innovations that are reshaping business in Latin America. Get ready to

discover how these advancements can be the key for your business to

We hope you enjoy this first edition!

landscape.

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**QUICK INSIGHTS** In a world where crypto-assets are transforming global finance, regulations play a crucial role in fostering adoption and ensuring

security. The European Union's MiCA (Markets in Crypto-Assets) framework stands as a comprehensive model aimed at harmonizing the supervision of crypto-assets across the region.

INDUSTRY WATCH

## However, in other key markets, such as the United States and Latin America—specifically Mexico, Brazil, and Argentina—regulatory approaches vary significantly, reflecting different priorities and levels

of maturity. Take a look at this comparison with these Latin American countries. REGULATORY **FINANCIAL** LICENSING AND IMPLICATIONS FOR APPROACH STABILITY SUPERVISION **STABLECOINS** 

Prioritizes Stablecoin reserves CASPs need Major stablecoins transparency and risk controls licenses and protection required Stablecoin reserves Fintech licenses Fintech Law

need 100% reserves, periodic reviews Stablecoins regulates wallets limited; forex focus on SPEI & limited use monitored & exchanges e-payments

indirectly regulated, PIX drives PIX PSPs Stablecoins seen Crypto stablecoin integration rules need Central Bank as payment tools; regulations licenses rules pending in progress

No crypto licenses: Crypto viewed Inflation boosts USDT dominates; minimal rules, as inflation hedge; stablecoin use; fiat trade rules laws pending few rules rising oversight apply SEC & CFTC handle Crypto firms face Licensing varies SEC oversees banking limits; weak security-classified cases; no unified by state and stablecoins rules stablecoin rules asset type

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Cryptocurrency Regulation Since the Trump Administration

## The Trump administration has promoted a more pragmatic approach to stablecoins and their impact on businesses and the global financial system. While his initial statements were skeptical, in recent years he has driven regulatory discussions on their integration into international payments, allowing banks and crypto companies to explore their adoption. This shift aims to reduce reliance on traditional intermediaries and enhance the efficiency of cross-border transactions. Stablecoin regulations are constantly evolving, and Trump's efforts

have accelerated discussions within the financial sector. Banks and

fintech companies are analyzing how to adapt their operations to a

legal framework that ensures stability without stifling innovation. The

prospect of establishing clear guidelines on the issuance and use of

these digital assets has sparked interest in Latin America, where

While regulatory challenges remain, the adoption of stablecoins in

lower costs and faster payments. The market's evolution under this

remittances and international trade could bring benefits such as

remittances play a crucial role in the economy.

The U.S. digital asset regulation landscape has evolved

significantly, with the Trump administration

marking a pivotal shift.

new landscape will depend on regulators' ability to balance legal security with innovation, providing businesses and users with a more efficient and accessible financial environment. Learn more in: Electing Crypto Series: Trump's First 100 Days—The High-Roller Crypto Bet Trump Administration Signals Shift in Crypto Regulation—What to Expect in 2025 Estados Unidos quiere llevar las stablecoins a su territorio, según el zar de criptomonedas de Trump

Trump and the Remittance

Landscape in Latam

Remittances to Latin America continue to grow, with Mexico receiving

\$5.435 billion in November 2024, a 10.6% increase from the previous

year. However, Trump's re-election raises concerns over policies like a

potential 25% tariff on Mexican imports, which could disrupt trade

and remittance flows.

Stricter reviews of the USMCA and tougher migration policies add

further uncertainty. While these measures could impact millions

relying on remittances, mass deportations remain unlikely due to the U.S. economy's reliance on migrant labor, particularly in key industries. Read the full report here

**Nubank Incentivizes Latin American** 

Clients with USDC Rewards

Nubank, Latin America's leading digital bank, is driving stablecoin adoption by offering a 4% annual interest on USD Coin (USDC) balances of at least 10 USDC. This initiative enhances financial efficiency and security for both individuals and businesses.

By integrating USDC, companies can optimize treasury management,

enabling faster, more secure transactions while reducing costs and

blockchain-based financial solutions, positioning the bank at the

volatility risks. Nubank's move strengthens confidence in

forefront of digital asset adoption in Latin America.

Si tienes USDC podrás recibir intereses en la wallet de Coinbase Nubank-Lightspark partnership introduces 100M Latin American customers to the Bitcoin Lightning Network Nubank recompensará a clientes de Latinoamérica que tengan USDC

**How Blockchain Can Reshape** 

**Cross-Border Payments** 

in Latin America

Latin America has the potential to lead in digital payments by

integrating blockchain and stablecoins into cross-border

transactions. These technologies can address long-standing financial

system challenges, such as high costs, lack of transparency, and slow

settlement times, making payments more efficient and accessible.

The Bitso-PCMI report projects the global cross-border payments

market to reach \$292 trillion by 2030, with B2B payments growing to

\$53 trillion.

Regulation plays a key role in blockchain adoption. Countries like

Brazil and Mexico are advancing regulatory frameworks, while

Argentina and Colombia are exploring clearer guidelines to balance

innovation and financial stability. Inspired by initiatives like MiCA in

the EU, Latin America could establish secure and transparent rules for

stablecoins, fostering trust in the financial ecosystem.

Over the next five years, the combination of blockchain, stablecoins,

and clear regulations could position Latin America as a global leader

in digital payments. Businesses embracing these technologies stand

to optimize treasury management, lower costs, and gain access to a

faster, more efficient financial infrastructure.

Read the full report here

A Brazilian logistics company optimized its international payment

flows by integrating blockchain and stablecoins into its operations.

**FAST STATS** 

The impact was immediate:

Improved traceability:

100% real-time visibility

of payments.

**Settlement Time** 

**Transaction Costs** 

**Benefits for Key Sectors** 

**Traceability** 

Nubank se consolida como el banco digital más valioso de Latinoamérica

Learn more in:

## Payment time reduction: **Transaction cost savings:** From 5 days to less than 10 -45% in banking fees minutes per transaction. and commissions.

Blockchain vs. Traditional Systems

**Traditional System** 

2-5 business days

1.5% - 3%

Limited,

intermediaries

Liquidity optimization:

Elimination of pre-funding in

foreign accounts.

Blockchain &

**Stablecoins** 

Seconds - minutes

0.5% - 1%

Transparent,

real-time

Security Fraud and error risk **Immutable** blockchain record

exchange volatility exposure.

Blockchain-based solutions are transforming the cross-border payments landscape in Latin America, enabling businesses to operate with greater efficiency, security, and profitability.

Logistics: Faster and more efficient international payments.

• Fintech: Lower costs and simplified regulatory compliance.

International Trade: Optimized liquidity and reduced foreign

revolutionize your payments? Contact our sales team today and discover tailored solutions for your business. Get in touch with us, contact our sales team and stay updated with the latest news and insights. Contact us

**Stay Connected with Bitso Business** 

Want to learn more about how blockchain can

Let's shape the future of payments together! 🚀

Bitso Business | Borderless Vision